

30 Biotechs you
need to know



Organisation	Focus	Founded	Description	Funding Rounds	Last Funding Date	Last Funding Type	Last Funding Amount	Total Funding Amount
Green Biologics greenbiologics.com	Renewables	2003	Green Biologics produces bio-based renewable chemicals that are used in a wide range of consumer and industrial applications.	8	21/01/2015	Series C	\$4,200,000	\$120,000,000
NodThera nodthera.com	Life Science	2016	NodThera is a biotechnology company focused on the discovery and development of new treatments for diseases.	1	25/06/2018	Series A	\$4,000,000	\$4,000,000
Apitope apitope.com	Medical	2002	Apitope develops antigen-specific immunotherapeutics targeting the immunological basis of autoimmune diseases.	2	29/09/2015	Series B	\$13,507,444	\$26,445,728
Fortuna Fix fortunafix.com	Biotechnology	2015	Fortuna Fix develops techniques to take cells from patients and turn them into stem cells that can be implanted to treat nerve damage and degeneration.	1	08/11/2017	Series B	\$25,000,000	\$25,000,000
Oxxon Therapeutics oxti.com	Alternative Medicine	1999	Oxxon Pharmaccines develops antigen-specific immunotherapies to treat patients with chronic infectious diseases and cancer.	1	14/04/2003	Venture Round	\$23,589,170	\$23,589,170
Calcivis calcivis.com	Dentistry	2011	Calcivis is a biotech company that focuses on unmet needs in dentistry.	8	02/08/2018	Venture Round	\$4,099,960	\$18,473,906
MGB Biopharma mgb-biopharma.com	Biotechnology	2009	MGB Biopharma's focus is to further develop their completely new class of anti-infective medicine, starting with antibiotics based on Minor Groove Binder (MGBs) compounds.	5	21/03/2018	Grant	\$3,931,562	\$16,692,988
TPP Global Development tppgd.com	Biotechnology	2010	TPP Global Development is a preclinical stage drug development company focused on nervous system disorders, immunology, and oncology.	1	19/07/2010	Series A	\$12,200,000	\$12,200,000
Abcodia abcodia.com	Health Diagnostics	2010	Abcodia is engaged in the commercial development of novel tests for the early detection of cancer.	5	18/05/2015	Series B	\$8,219,602	\$10,234,831

Organisation	Focus	Founded	Description	Funding Rounds	Last Funding Date	Last Funding Type	Last Funding Amount	Total Funding Amount
AdoRx Therapeutics <i>adorx.com</i>	Therapeutics	2017	AdoRx Therapeutics is pursuing the discovery of new therapeutics for cancer based on modulation of the adenosine pathway.	1	21/06/2018	Series A	\$10,000,000	\$10,000,000
Cantab Biopharmaceuticals <i>cantabbio.com</i>	Biopharma	2006	Cantab Biopharmaceuticals engages in the discovery and development of innovative drugs and drug formulations.	1	25/01/2010	Venture Round	\$8,100,000	\$8,100,000
Desktop Genetics <i>desktopgenetics.com</i>	Artificial Intelligence	2012	Desktop Genetics is a bioinformatics company building a gene-editing platform for personalized medicine.	11	05/10/2017	Equity Crowdfunding	\$930,995	\$6,825,849
Arcinova <i>arcinova.uk</i>	Chemical	2015	Arcinova is focused on providing small molecule synthesis and support services from pre-clinical development through to market.	1	20/06/2018	Venture Round	\$6,586,426	\$6,586,426
Nemaura Pharma <i>nemaura.co.uk</i>	Pharmaceutical	2005	Nemaura Pharma operates as a specialist biotech company that works with pharmaceutical and biotechnology companies to bring new and old drugs to patients in superior delivery formulations and systems.	1	07/02/2017	Venture Round	\$5,000,000	\$5,000,000
Cobra Biologics <i>cobrabio.com</i>	Biotechnology	1992	Cobra Biologics provides biologics and pharmaceuticals contract manufacturing services for pre-clinical, clinical, and commercial supply.	2	14/02/2018	Grant	Undisclosed	\$3,643,171
Tusk Therapeutics <i>tusktherapeutics.com</i>	Therapeutics	2015	Tusk Tx focuses on discovering & developing unique therapeutic antibodies that harness the immune system for the treatment of cancer	1	14/11/2017	Grant	\$3,289,369	\$3,289,369
Amrit Advanced Biotech	Biotechnology	2007	Amrit Advanced Biotech is a startup involved in genetics, telomeres health applications, and cancer mitigation.	3	01/10/2009	Series A	\$2,392,676	\$3,240,589
Lifebit <i>lifebit.ai</i>	Biotechnology	2017	Lifebit is building a cloud-based cognitive system that can reason about DNA data in the same way humans do.	3	19/07/2018	Seed	\$3,000,000	\$3,120,000

Organisation	Focus	Founded	Description	Funding Rounds	Last Funding Date	Last Funding Type	Last Funding Amount	Total Funding Amount
Newcells Biotech newcellsbiotech.co.uk	Therapeutics	2015	Newcells Biotech produces induced pluripotent stem cells (iPSCs), and their differentiation into a range of reliable and reproducible cell and tissue types.	2	04/07/2018	Seed	\$2,645,604	\$2,884,790
Fios Genomics fiosgenomics.com	Bioinformatics	2008	Fios Genomics provides a range of bioinformatics data analysis services to pharma, biotech, CROs, and academic research institutions worldwide.	3	16/06/2014	Series C	\$509,381	\$2,113,855
Liverpool ChiroChem liverpoolchirochem.com	Chemical	2014	Liverpool ChiroChem makes cost-efficient R&D chemicals for drug discovery.	1	05/04/2018	Venture Round	\$2,100,949	\$2,100,949
Peakdale Molecular peakdale.com	Medical	1992	Peakdale Molecular is a UK-based CRO delivering a vast array of high quality services for early phase discovery.	1	09/01/2008	Venture Round	\$1,958,737	\$1,958,737
Discuva discuva.com	Pharmaceutical	2009	Discuva is a drug discovery company producing new antibiotics to meet the critical unmet medical need in the clinic.	1	25/01/2017	Grant	\$1,895,171	\$1,895,171
Arecor arecor.com	Biotechnology	2007	Arecor provides stabilization technology solutions to pharmaceutical and biotech companies.	2	02/02/2017	Grant	\$1,251,946	\$1,251,946
Lab21 lab21.com	Diagnostics	2005	Lab21 develops molecular diagnostics for oncology, HIV, viral hepatitis, diagnostic kits and reagents focusing on infectious diseases for blood donor screening and routine clinical markets.	1	27/10/2010	Venture Round	\$837,800	\$837,800
PBD Biotech pbdbio.com	Pharmaceutical	2014	PBD Biotech specializes in novel phage-based diagnostic technology in the field of veterinary diagnostics.	2	07/08/2018	Seed	\$517,759	\$773,760
Scottish Bioenergy scotbio.com	Biochemical	2007	Scottish Bioenergy designs and operates microbial bioreactors for biochemical production.	1	16/03/2017	Seed	\$623,051	\$623,051

Organisation	Focus	Founded	Description	Funding Rounds	Last Funding Date	Last Funding Type	Last Funding Amount	Total Funding Amount
Elpis BioMed <i>elpis.ltd</i>	Health Care	2016	Elpis BioMed provides differentiated human cells and tissue models for science, drug discovery, and toxicology.	1	16/11/2017	Seed	\$461,990	\$461,990
LifT BioSciences <i>liftbiosciences.com</i>	Biopharma	2016	LifT BioSciences is developing a portfolio of potentially life-saving immuno-oncology cell therapies for different solid tumours using its innate immunity platform, known as Leukocyte Infusion Therapy (LIFT).	1	22/03/2018	Seed	\$431,833	\$431,833
Alderley Analytical <i>alderleyanalytical.com</i>	Bioanalytical	2014	Alderley Analytical is a bioanalytical contract research company which supports the development of new drugs by measuring their levels in biological fluid samples, mainly blood and plasma, taken in both preclinical and clinical trials.	1	07/06/2018	Undisclosed	\$402,478	\$402,478

Glossary

Seed Capital

Initial capital used to start a business, it usually comes from friends and family and is relatively small.

Angel Investor

Individual who invest private capital in a start-up for it to gain traction.

Series A

Series A funding is useful in optimising product and user base.

Series B

Series B rounds are all about taking businesses to the next level, past the development stage.

Series C

Series C round of funding when the business looks for greater market share, acquisitions, or to develop more products and services.

Series D

Series D investment signals two things. One; the business has strong fundamentals but needs extra capital to accelerate expansion. Two: The business hasn't hit growth expectations set from series C. In this event, Series C this would be a 'down' round and the series D is meant to keep the company afloat.

Down Round

A down round is a round of financing that occurs at a lower firm valuation than an earlier round of financing.

Exits

Method by which investors sell their stake in a business to realise their gains (or losses):

Trade Sale

Sale of a company, in whole or in part, to another business rather than to the public.

IPO (Initial Public Offering)

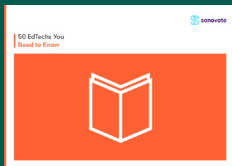
First sale of the company's stock to the public.

M&A (Mergers and Acquisitions)

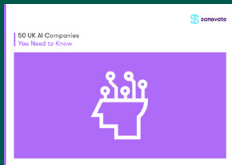
Consolidation of companies. A merger is the combination of two companies to form one new business while an acquisition is when a company purchase another one.



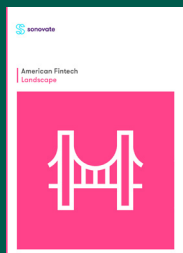
Reading List



[50 EdTechs you need to know](#)



[50 UK AI companies you need to know](#)



[American fintech landscape](#)

Reference Shelf

Crunchbase - [crunchbase.com](https://www.crunchbase.com)
LinkedIn

Sonovate is the UK's leading provider of finance, technology and support to contract recruitment businesses. Sonovate enables companies to unlock cashflow, run more contractors and grow their business.

[Find out more](#)



Introducing Sonovate

Sonovate helps you get paid, easily and on time

Sonovate provides invoice finance and back-office support to businesses who place contractors.

Our whole approach is designed to save you time, get admin out the way and focus on the work that grows your business.

1 Add a placement

2 Confirm timesheets

3 We pay candidates and 100% of your invoice profit into your business bank account.

“Sonovate gives us flexibility, a streamlined portal, and simplified admin and back office. It allows us to focus on the core aspect of our business: recruitment.”

Dr Raja P Pappu,

Director
SkillRecruit

Fund and manage with one platform

- 100% invoice profit paid to you
- Quick and easy funding process
- Freedom to use Sonovate as and when you need to
- Credit control, timesheets, invoicing and payments managed for you
- Industry first iOS and Android timesheet app
- No setup, additional or exit fees

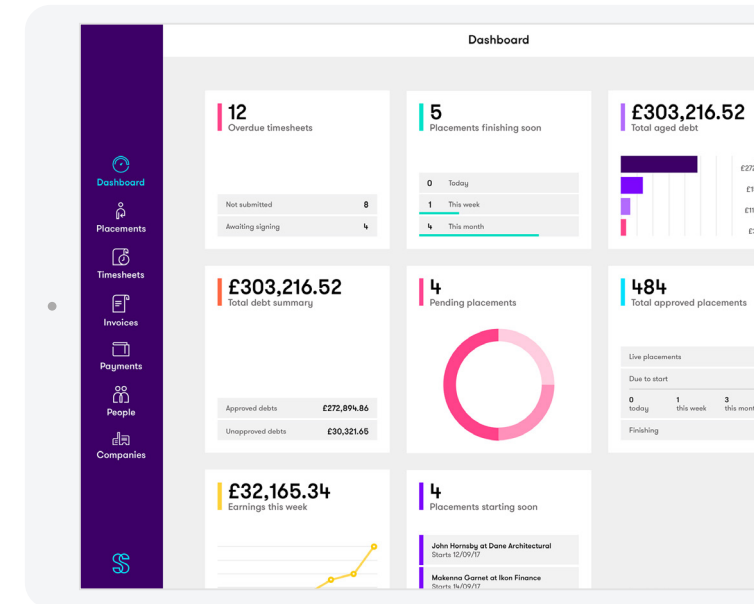
Dashboard: manage your contract business in real time, everything from timesheets to financial forecasting.

Placements: add new placements effortlessly and view account history from one place.

Timesheets: fully-automated, streamlined timesheets means efficiency up, margin for error down.

Invoices: funded, issued, and paid — we take care of all your contract invoice to-do lists, leaving you to do whatever you need.

Payments: one view of your clients' companies - contracts, contact info, payment history.No setup, additional or exit fees



| Sonovate in numbers

Over **£750m**
invoices funded

Over **350,000**
payments made
to clients and
contractors

**Fastest growing
UK fintech and
12th fastest
growing private
British business**

Beahurst and SyndicateRoom profiled the 100 fastest-growing companies based on how their valuations have grown over the past three year



Over **2,200**
businesses
use Sonovate

Raised
£20m in VC
investment

| See Sonovate in action

[Click here to select time and date to demo Sonovate](#)

Arrange demo

 020 7112 4949
 hello@sonovate.com

